



We Do This Everyday

Field Job MVPs

CASE STUDY

Industry: Chemical

Scope: Field Service

Notes: So, the other guys said it couldn't be done?

Narrative: Our customer has a large, regularly scheduled turnaround every two years that lasts approximately one month. The customer has several heat exchangers on site and likes to have a higher level of expertise, in these areas, than a normal turnaround crew can provide. Several weeks in advance of the turnaround, our customer will supply a scope of work and timeframe for our crew to be onsite. We are responsible for procuring all required materials needed to perform the specified onsite work. Our team provides services such as portable ring machining for units ranging in size of 10" to 110" OD, partial and complete retubes, plugging tubes, tube rolling, tube end welding, and any other necessary assistance. During the turnaround our engineering staff will regularly answer questions regarding repairs and unexpected diagnostics. In addition to our dedicated field crew, our dedicated project management provides a link to our shops, in different parts of the country, to provide support for any emergency items that are discovered. If required during the turnaround, these items are rushed to our shop and repaired quickly.

After a recent turnaround, this customer called the project manager to thank her for the job well done. The customer had hoped to complete the repairs on four exchangers, but because we were so efficient, we had repaired seven in the allotted timeframe. The customer treated the entire shop to lunch and provided certificates to the field employees for their service. If this is how you

feel at the end of a high stress turnaround, then you are working with the right company. If not, give us a call.

